

Ristow Trucking, Inc.
423 165th Avenue
Somerset, WI 54025

March 20, 2003

To: Accounts Payable/Distribution and Traffic Managers

From: Ristow Trucking, Inc.

Subject: Updated Fuel Surcharge Policy (LTL) effective march 10, 2003

Ristow Trucking, Inc will continue to use a formula based upon the Energy Information Administration's national diesel fuel index price by calling (202) 586-6966. This index is updated every Monday afternoon. From the index price we will subtract our benchmark price of \$1.15 per gallon and divide by .09. The resulting figure will be rounded to the nearest tenth of a percent and used as an increase to our rates. This amount will appear on your invoice as a separate line item.

Formula: $\frac{\text{Index Price} - \text{Benchmark Price}}{.09}$ rounded off to nearest 1/10 % =

FUEL SURCHARGE

EXAMPLE:

March 3, 2003 National Index Price:	\$1.753
Benchmark Price:	1.15
Difference:	.60
Difference divided by .09:	6.67
Round off to nearest 1/10:	6.7%